



Registered Office:
Pakistan Energy & Resources Company (BVI) Ltd.
c/o Trident Trust Company (BVI) Ltd.
Trident Chambers, P.O.Box 146
Road Town, Tortola
British Virgin Island

Business Address:
c/o CrystalPoint Partners
Boulevard Plaza, Tower 2
Floor 23, P.O. Box 124342
Downtown, Dubai
United Arab Emirates

Head of Power August 2016

About PERC:

The Pakistan Energy & Resources Company Limited (BVI), also known as “PERC”, was founded in 2014 to develop a number of nationally important projects in the fields of Resources and Energy in Pakistan. PERC received its seed capital from an investment firm, CrystalPoint Partners.

First Project: In November 2015, **PERC was allotted Block-XII (12)** of the Thar Coalfields, by the Sindh Coal Authority, of the Energy Department, Government of Sindh. Block XII has over 2 billion tons of coal, to develop for the purposes of mining and power generation.

Scope of Project: PERC is will develop a large scale, open-pit coal mine with a target output capacity of **6.5 million tons of coal per year**. The main use of this coal will be for power generation.

PERC is targeting a power generation capacity of **1,200 Megawatts**, with the power plants to be situated close to the coal mine. It is intended that the power generated will be sold to the Government of Pakistan under a 30-Year Power Purchasing Agreement.

The Role:

The Head of Power (“HoP”) is a senior management and leadership role with primary reporting to the Managing Director, and with complete responsibility for the full power function of the Project.

Principal Duties: Lead the execution of the Bankable Feasibility Study: Lead all aspects of the Power Feasibility Study.

Lead the Identification and Selection of and the Negotiation with Key Contractors: Work with the Managing Director and Board of Directors to identify the Key Contractors to be engaged in the key aspects of Power including, but not limited to, Feasibility Consultants, Contractor/EPC, Owner's Representative, etc.

Oversee the Activities of Key Contractors: Build and manage a small team to oversee the activity of key contractors to ensure quality, cost effectiveness, timeliness, environmental responsibility and regulatory compliance in the complete development of the power plants and associated infrastructure.

Provide Support in the Negotiation of Financing: Provide technical support to PERC's Managing Director, Board of Directors and Chief Financial Officer in the negotiation of financing. Liase with technical experts representing Lenders and Investors.

Interface with Government Departments: In cooperation with the Company's Managing Director and eventual Regulatory Head, interface with various government departments to ensure continual compliance with all requirements and regulations and to negotiate agreements that will be acceptable to investors and lenders.

Integrate Activity with Mining Side of PERC: Cultivate and work in a collaborative environment with PERC's Head of Mining, to ensure that the overall objectives of PERC are met.

**Applicant
Background:**

The specific skills and requirements we are looking for in relation to this position are as follows:

- The applicant will have 15+ years of experience working in the development of thermal power plants.
- The applicant will have successfully developed a large scale power plant from Bankable Feasibility Study stage through Commissioning and Steady State Operations.
- The applicant will have experience dealing with stakeholders including government regulators, external contractors and senior company management.

- The applicant will have experience working in physically challenging environments.
- The applicant will have experience working in or with the financing function.
- Experience working with Chinese State Owned Enterprises would be a great advantage.

**Personal
Attributes:**

To ensure the best possible professional, cultural and personal fit we are looking for an individual with the following characteristics

- **Entrepreneurial:** You must possess a high degree of initiative, and be innovative, resourceful and results-orientated.
- **Strong interpersonal skills:** You must have the ability to effectively communicate and collaborate at all levels of the organization, and in an international environment.
- **Strong decision making abilities:** You must have with the ability to exercise sound judgment around both numbers and people and be able to make decisions based on accurate and timely analyses, and often under uncertainty.
- **Detail oriented:** You must have a true disposition and keen eye for detail, and be able to translate overall company strategy down to detailed processes, policies, and actions, and further, you must be able to communicate the details to a high level audience.
- **Solid Character:** You must be dependable with a high level of integrity and able to remain level headed in potentially stressful situations. You must be highly confident yet unpretentious.

Remuneration: A comprehensive package with robust cash salary and a generous equity allocation.

Contact: If this is of interest please contact us for an initial informal discussion:

jobs@pk-erc.com