



Registered Office:
Pakistan Energy & Resources Company (BVI) Ltd.
c/o Trident Trust Company (BVI) Ltd.
Trident Chambers, P.O.Box 146
Road Town, Tortola
British Virgin Island

Business Address:
c/o CrystalPoint Partners
Boulevard Plaza, Tower 2
Floor 23, P.O. Box 124342
Downtown, Dubai
United Arab Emirates

Head of Finance August 2016

About PERC:

The Pakistan Energy & Resources Company Limited (BVI), also known as “PERC”, was founded in 2014 to develop a number of nationally important projects in the fields of Resources and Energy in Pakistan. PERC received its seed capital from an investment firm, CrystalPoint Partners.

First Project: In November 2015, **PERC was allotted Block-XII (12)** of the Thar Coalfields, by the Sindh Coal Authority, of the Energy Department, Government of Sindh. Block XII has over 2 billion tons of coal, to develop for the purposes of mining and power generation.

Scope of Project: PERC is will develop a large scale, open-pit coal mine with a target output capacity of **6.5 million tons of coal per year**. The main use of this coal will be for power generation.

PERC is targeting a power generation capacity of **1,200 Megawatts**, with the power plants to be situated close to the coal mine. It is intended that the power generated will be sold to the Government of Pakistan under a 30-Year Power Purchasing Agreement.

PERC will raise approximately US \$2,500,000,000 from the international capital markets for its first project. It is anticipated that PERC will raise \$500,000,000 in the form of equity and \$2,000,000,000 in the form of debt.

The Role:

The Head of Finance (“HoF”) is a senior management and leadership role with primary reporting to the Managing Director, and with complete responsibility for the full financing and financial management of the Project.

Principal Duties: Lead the Fundraising and the Negotiation of Financing: Raise the US\$2,500,000,000 by working directly with equity investors, banks, multi-lateral lenders, export credit agencies and sovereign credit insurance companies to arrange the full financing of the project. This may include working with investment banks, intermediaries and/or consultants.

Interface with Government Departments: Work directly with the Managing Director, Head of Mining and Head of Power to interface with the Government of Sindh and Government of Pakistan to ensure all documentation meets investor and bank requirements.

Negotiation with Key Contractors: Work with the Managing Director, Head of Mining and Head to Power to negotiate financial aspects of agreements with the Key Contractors and Consultants that will be engaged in the execution of all aspects of the Project.

Oversee the Financial Activities of Key Contractors: Build and oversee a small team to work with the Head of Mining and the Head of Power to oversee the activity of key contractors to ensure cost effectiveness and timeliness in the complete development of the mine, the power plants and associated infrastructure.

**Applicant
Background:**

The specific skills and requirements we are looking for in relation to this position are as follows:

- The applicant will have 15+ years of experience working in the financing and development of thermal power plants and/or mining.
- The applicant will have successfully financed the development of a large scale power plant and/or mine from Bankable Feasibility Study stage through Commissioning and Steady State operations.
- The applicant will have experience dealing with stakeholders including investors, banks, government regulators, external contractors and senior company management.
- Experience working with Chinese State Owned Enterprises would be a great advantage.

**Personal
Attributes:**

To ensure the best possible professional, cultural and personal fit we are looking for an individual with the following characteristics

- **Entrepreneurial:** You must possess a high degree of initiative, and be innovative, resourceful and results-orientated.
- **Strong interpersonal skills:** You must have the ability to effectively communicate and collaborate at all levels of the organization, and in an international environment.
- **Strong decision making abilities:** You must have with the ability to exercise sound judgment around both numbers and people and be able to make decisions based on accurate and timely analyses, and often under uncertainty.
- **Detail oriented:** You must have a true disposition and keen eye for detail, and be able to translate overall company strategy down to detailed processes, policies, and actions, and further, you must be able to communicate the details to a high level audience.
- **Solid Character:** You must be dependable with a high level of integrity and able to remain level headed in potentially stressful situations. You must be highly confident yet unpretentious.

Remuneration:

A comprehensive package with robust cash salary and a generous equity allocation.

Contact:

If this is of interest please contact us for an initial informal discussion:

jobs@pk-erc.com